# **Curriculum Vitae**

# Sara Osama Hassan Hosny

Telephone: 0100 62 44 859 – (02) 333 754 33

Email: saraosama@foc.cu.edu.eg; saraosama@cu.edu.eg

Address: 10 El Nakhil St., Mohandessin

### **Work Experience**

Teaching Assistant - Business Administration Department

Faculty of Commerce - Cairo University

## **Courses Taught**

- Marketing (Sophomores)
- Marketing Research (Seniors)
- Organisational Behaviour (Freshmen)
- Introduction to Business (Freshmen)
- Management (Freshmen)
- Data Mining (Juniors)
- Strategic Management (Seniors)

### **Education**

- Master's Degree in Business Administration in the field of Marketing, Business Administration Department, Faculty of Commerce, Cairo University. Grade: Pass with no corrections.
- Pre-MSc in Business Administration. Business Administration Department, Faculty of Commerce, Cairo University. Grade: Excellent
- Bachelor's Degree in Business Administration (English Section), Faculty of Commerce, Cairo University. Grade: Very Good with honours (1<sup>st</sup> of Class Ranking)
- High School Degree in Literary Section (Thanaweya Amma). Port Said Language School. Grade as a Percentage: 96% (1<sup>st</sup> of Class Ranking)

Sara Osama Page 1

# Awards & Honors

- Academic Excellence Award at the Faculty of Commerce, Cairo University for being the first of the graduation class.
- Two Academic Excellence Awards at the Faculty of Commerce, Cairo University
- Dr. Mahmoud Sadeq Bazaraa's award for Undergraduate Student Excellence in the Marketing Course at the Faculty of Commerce, Cairo University.
- Dr. Mahmoud Sadeq Bazaraa's award for Undergraduate Student Excellence in the Marketing Research Course at the Faculty of Commerce, Cairo University.

#### **Additional Courses Taken**

- A series of Research Methodology Courses provided by the Staff of the Faculty of Commerce, Cairo University
- "Modern Trends in Teaching" provided by the Faculty and Leadership Development Center, Cairo University
- "Credit Hours System" provided by the Faculty and Leadership Development Center, Cairo University
- "International Publication" provided by the Faculty and Leadership Development Center, Cairo University
- "Digital Marketing" An Online free course provided by the University of Southampton through FutureLearn.com

### Languages

• Arabic: Native proficiency

• English: Native or bilingual proficiency

• French: Limited working proficiency

Sara Osama Page 2

## **Skills**

- University Teaching
- Research Marketing Research
- Marketing
- Microsoft Office
- Statistical Data Analysis using SPSS, Smart PLS, and LISREL
- Teamwork
- Presentation
- Communication
- Continuous Learning

# **Research Interests**

- Marketing: Social Marketing; Consumer Behaviour; Digital Marketing
- Sustainability

Sara Osama Page 3