



# **Curriculum Vitae**

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**Assistant lecturer**

**Department of Business Administration  
Faculty of Commerce, Cairo University**

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## ***1- Personal Data***

***Surname:*** Kamal

***Forenames:*** Sayed Mohamed Kamal Ahmed

***Date & Place of birth:*** 1<sup>st</sup>. of May 1987, Cairo, Egypt

***Nationality:*** Egyptian

***Marital Status:*** Single

***Military Service:*** Exempted

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## ***2- Present Occupations***

- Assistant lecturer at Department of Business Administration, Faculty of Commerce, Cairo University, 2012 – to Present.

### ***3- Previous Occupations***

- **Administration Employee at Estate Taxes, 2006 - 2009.**
- **Teaching Assistant, Business Administration Department, Faculty of Commerce, Cairo University, 2009-2012.**

### ***4- Academic Qualifications***

- **Bachelor of Commerce (Major: Business Administration), Cairo University, Grade: Very good with honour, 2008.**
- **Preliminary M.SC, Business Administration, Faculty of Commerce, Cairo University, 2010, Grade: Excellent.**
- **M.Sc. in Business Administration (Major: Marketing Information Systems), Faculty of Commerce, Cairo University, 2012 .The title of dissertation was: "Study the factors effecting marketing information system effectiveness in Egyptian organizations".**
- **Preliminary PhD, in Business Administration, Faculty of Commerce, Cairo University, 2013, Grade: Very Good.**

## ***5- Training***

- Khalda petroleum Company during September 1/9 to 10/9/2007, Grade: Excellent.

- Banque Misr - Accountings and Auditing Department during August 2006.

- Training at National Bank of Egypt - Customer service Department during July 2006.

- Training at National Bank of Egypt – Operations Department during August 2005.

## ***6- Courses***

### **6.1- Commercial Filed:-**

- Attended a Course in preparing Economic & Financial Feasibilities.
- Attended a Course in accounting organized by Hazem Hassan and Scientific Association, Faculty of Commerce.

### **6.2- Faculty of Politics and Economics:-**

- Training course about awareness citizenship, upgrading political awareness of youth.
- Introduction to Malaysian Studies.

### **6.3- Faculty of Engineering:-**

- Pathways to higher Education "development of thinking and managerial skills" about (knowledge approach), during the training program from 2nd September to 14th September 2006, the following courses:-

- Statistical Data Analysis.
- Risk Assessment and Risk Management.
- Economic Feasibility Studies.
- Wellness Guide Line (Healthful Life).
- Basic Arabic Language Skill for Scientific Writing.
- Systems and Creative Thinking.
- Team and Work Groups.

### **6.4- Information Technology Institute (ITI)**

- Communication skills.
- Presentation skills.
- Time & stress management.

### **6.5- Faculty and Leadership Development Center**

- Effective Presentation Skills.

- **Use of Technology in Teaching.**
- **Quality Standards in the Education Process.**
- **Competing for Research Funds**
- **Managing Time & Meeting**
- **Ethics Code of University**
- **Exams & Standards Evaluation Process**
- **Legal & Financial Aspects in University Environment**
- **The Credit Hour Systems**

## **6.6- Computer**

- **International computer driving license (ICDL), 2009.**
- **Attended a Course of Maadi public library in Microsoft “Windows XP “,” Word, Excel 2003” and Internet from 17/9/2006 to 6/11/2006 at a percentage of 95%.**

## **6.7- English language**

- **Attended Courses in Berlitz from level 1 to 3.**
- **Academic Test of English as a Foreign Language (Local TOEFL) with a score of (550), 25- 9- 2012.**

- Attended Course in British Council (Pre – Intermediate Level).

#### **6.8- Another Courses**

- CLE programmer (Concentrated Language Encounter).
- Future Youth Programmer.

#### ***7- Camps of Leadership and Administration***

- Participation at Future Leaders Camp on July 2006.
- Participation in continue tree-planting on July 2005.

#### ***8- Teaching Experience***

Involved teaching several undergraduate courses in a variety of areas including Organizational Behaviour, Principles of Management, Economic Feasibilities, Strategic Management, Finance Management, Principles of Marketing and Sales Management in Faculty of Commerce, Cairo University.

#### ***9- Workshops***

- Participated in a workshop in entrepreneurship development and strengthening the capacity of small enterprises, Cairo University, 2009.
- Participated with the Egyptian Businessmen Association in issuing second reform index, 2010



- Participated in the work report of the achievements of the Faculty of Commerce, Cairo University, for two consecutive years, 2009-2010.
- Quality assurance team member, Faculty of Commerce, Cairo University, from 2010 to 2011
- Participated in the module entitled "Proposal Writing GERLS" of the further domain "Programme Preparation" within the DAAD Kairo Akademie, 2012.
- Participated in preparation of the charter ethics to the academic teacher, Faculty of commerce, Cairo University, 2011.
- Participated in organizing the department's international conference of 2013, (FCBD 2013) titled " Contemporary Business Research: Prospects for Theory and Practice " held in Cairo, Egypt from 28-30 December

### ***10- Researches***

- "Problems of process facility layouts", Journal of the Second conference of scientific associations, Cairo University, 2006.
- "Application of strategic management model on the Ministry of Higher Education", submitted in the fourth year in college, Gradation Excellence.
- "Factors Affecting Marketing Information Systems Effectiveness in the Egyptian Telecommunications Industry", Proceedings of the "Regionalization of Arab

**Institutions: The Road to Global Competitiveness" Fourth International Conference  
of FCCU, Cairo University, Cairo, May 2012, (Joint with Professor Wael Kortam )**

### ***11- Technical Skills***

- Survey design**
- Statistical analysis by using SPSS program**
- Data collocation**
- Marketing research**
- Marketing information system**

### ***12- Personal Skills***

- Communication Skills.**
- Managerial and team work Skills.**
- Social Skills.**
- Soft Skills.**

### ***References***

- Professor Wael Kortam, Professor of marketing, Faculty of Commerce, Cairo University.**
- Professor Mohamed El Mohamedy Mady, Professor of Strategic Management, Head of the Department Business Administration, Faculty of Commerce, Cairo university.**
- Assistant Professor Mostafa Helal, Assistant Professor of Business Administration, Faculty of Commerce, Cairo University.**
- Furnished upon request.**