

## Hossam S. M. Abuelwafa

Address: 7030 Nottingham Avenue, Suite # 206, 63119

St. Louis, MO, USA

Phone number: 314-766-4378

Email: Hossam\_250@hotmail.com

### EDUCATION

---

**Washington University in St. Louis, John M. Olin business School, Missouri, United States** **August 2013 – Dec 2014**

*Masters in supply chain management program (MS/SCM)*

- Expected graduation: Dec 2014
- Cumulative GPA: 3.94/4.0
- Awarded the US department of state “Fulbright scholarship”

**Cairo University – faculty of commerce – business administration department** **Sep 2005 – June 2009**

*Bachelor degree in commerce – major business administration*

- Grade - very good with honors - ranked 6<sup>th</sup> in a class of 120

### EXPERIENCE

---

**Academic coach – math track (part-time)** **Aug 2014 – Present**

*Youth learning centers, St. Louis, MO*

- Teaching middle school math in a fun and interactive way to kids of financially under-privileged families.
- Promote positivity, taking initiative, and outgoing character traits (i.e. introduce themselves all the time, greet their teachers and colleagues) in the kids for the time they spend at YLC.
- Individual counseling to kids who might face difficulties.

**Student Consultant** **Jan 2014 – May 2014**

*Center of experiential learning (CEL) - John M. Olin School of business*

*ACME smoked fish corporation, Brooklyn, NY, United States*

#### About The Project:

ACME® contracted with CEL to provide a practicum project in order to work on a logistics optimization Scenario for a new facility that is planned to come online January 2015. I was selected by the Leading Professor (Eli Snir), to be a part of the consulting team because of my mathematical modelling skills.

- Worked closely with ACME to define and redefine their problem over and over until we got a workable project given the data that is feasible to collect within the project life span.
- Responsible for building the optimization model from scratch to end.
- Built a small-scale model in Excel® as a proof of concept.

**Graduate teaching assistant (Business Department)** **June 2010 – July 2013**

*Faculty of commerce*

*Cairo University – Egypt*

- Developed creative ways to help students apply academic material
- Participated in one of the first research groups in the business department
- Persisted to have a better education in operations and supply chain management by coming to the US to help fill the supply gap in supply chain professors.

**Problem solving trainer – Business Process Outsourcing (Part-time)** **Sep 2010 – May 2013**

*EDUEGYPT National Project - ITI (Information Technology Institute) - Cairo, Egypt*

About the project: This project was started by the Egyptian government to support the BPO industry. This required screening senior college students, and training the best on a BPO-required skill-set, which normally include (Analytical skills, problem solving techniques, communication skills, quantitative skills, etc...)

- Repeatedly developed and practiced the skill of leading a group through a creative brainstorming session to formulate, analyze, and develop solutions for a given problem.
- Received appreciation on high quality in delivering material in a creative and relevant manner
- Transferred previous relevant work experience (Vodafone\*) to help students understand the practical side of BPO

**English language trainer (Part-time)****July 2010 – Sep 2012***Berlitz® language centers – Cairo, Egypt*

- Learned and practiced the “Berlitz Method” in teaching, which helped me to understand the true value of audience involvement.
- Customized the teaching material in a way to maximize involvement of target audience based on their backgrounds

**Technical advisor in BlackBerry® and mobile broadband queue – Vodafone Australia Account****Aug 2009 – April 2010***Vodafone international services (VIS) – Cairo, Egypt*

- Gained a firsthand insight on how a customer’s impression about a company is built, and how it can be altered in different ways.
- Learned Vodafone’s best practices in managing their customer relationships
- Awarded a ranked position as per service quality in my first Quarter
- Excelled in solving complex technical problems
- Frequently asked to assist my team members in solving complex problems

**EXTRACURRICULAR ACTIVITIES**

---

**President of Student activity****Sep 2008 – May 2009***\*COMET (Conference on Marketing, Economics, and Trade)*

About the project: The activity aimed at diminishing the gap between theory and practice through business simulation projects with real companies in 4 main branches of business.

- Stock market –we simulated practice through a 4-day conference where students played different market participants’ roles (e.g. brokers, mutual funds, individual investors, etc...), and carried out actual trading on selected stocks through a state-of-the-art software.
- Marketing –we worked closely with companies to formulate a current marketing-related business case that the students work in different competing teams to solve, and solutions are evaluated by the company’s marketing department head. Examples of our partners include P&G® Egypt and Kraft®.
- Entrepreneurship – we work with companies that wish to explore a new market segment or business model, and formulate a case that is then worked on by competing student teams. Examples here are Fujitsu® Siemens and a famous hotel group.
- Auditing – Price Waterhouse Cooper® was the exclusive sponsor for that council, in which they provided the cases, evaluated them, in return for the priority in recruiting some of the brightest students.

**SMP Follies 2014 – movie actor****Jan 2014 – May 2014***Washington University in St. Louis*

- Acted a major role in the short comedy movie “Three Mafias at Olin”.
- Provided creative solutions to help fill gaps in the movie scenario

**CONFERENCES & SEMINARS ATTENDED**

---

**From Lab to Market (Creating Environmental Solutions)****May 2014***Fulbright Enrichment Seminar 2014**Seattle, WA*

- The seminar included site visits to successful business models in applying Environmental solutions to real business problems.

**AWARDS & HONORS**

---

- Fulbright scholarship at Washington University in St. Louis (2013-2014)
- Chevening Scholarship at University of Nottingham UK (2013-2014) – Declined it to go with Fulbright
- Cairo University partial scholarship for academic excellence (2005-2009)

**SKILLS**

---

- Problem solving, Analytical, Creative, and Teamwork skills
- Communication Skills: Arabic (Mother tongue), English (Native-like), and 3+ years of experience as a trainer
- Computer skills: SPSS (Statistical tool), Word, Excel (Great Modelling powers) , PowerPoint, MS Project, Visio, Outlook
- Programming skills: AMPL® (CPLEX and Gurobi), “R” language, Arena® Simulation, “Crystal Ball” and “Monte Carlo”.
- Learn quickly in any technical environment
- Excellent work ethic, goal oriented

*References furnished upon request*